

Gobind Singh

(201) 248-7047 | gobind@hswmedical.com | linkedin.com/in/thegobind | New York City Metropolitan

EDUCATION

Babson College

Wellesley, MA

Bachelor of Science, Concentration in Finance

May 2026

- Honors: Magna Cum Laude | Cumulative GPA: 3.6 / 4.0

- Relevant Coursework: Fixed Income, Alternative Investments, Security Valuation

The London School of Economics and Political Science (LSE)

London, UK

General Course (Full-Year Study Abroad Program)

September 2024 - June 2025

- Relevant Coursework: Corporate Finance, Investments & Financial Markets (I, II)

BUSINESS OPERATIONS

Hackensack Surgery & Wound Care

Hackensack, NJ

Director of Operations

February 2026 - Present

- Direct business operations across 3 affiliated LLCs, 20 staff, and 8 clinical providers, covering finance, vendor management, compliance, IT, facilities, and HR
- Built a full-practice P&L and per-provider contribution margin model in Excel, used by ownership to set compensation and bonuses ahead of provider contract renewals
- Lead an IT and cybersecurity review across several managed service providers, strengthening vendor agreements and safeguards that keep systems aligned with HIPAA and PHI standards
- Rebid the practice's commercial insurance program, doubling liability limits to \$2M/\$4M while closing coverage gaps in cyber and employment practices liability
- Own operations and growth strategy for Lotus Med Spa, an affiliated aesthetics practice

Thind Property Management

New Jersey

Property Manager

January 2026 - Present

- Manage end-to-end operations for a mixed residential and commercial portfolio, overseeing the full leasing lifecycle from tenant screening through lease drafting and execution
- Restructured a 2,641 sq ft medical office sublease into a direct commercial lease agreement, negotiating redlines with tenant counsel through execution
- Coordinate property tours, maintenance contractors, and tenant communications to maximize occupancy and asset value

FINANCE & ADVISORY EXPERIENCE

Diane Fierstein CPA, LLC (Private Practice)

Rochelle Park, NJ

Tax Strategy Intern

June 2025 - August 2025

- Executed tax planning for small business owners with \$1M+ in liabilities, working with outside estate attorneys to align tax positions with trust and estate structures, cutting liabilities 5-8%
- Built tax-planning models evaluating Section 179 and bonus depreciation elections across vehicle and equipment purchases, identifying allocations that cut projected taxable income by up to 30%

Planning Alliance

Woodcliff Lake, NJ

Summer Analyst

July 2024 - September 2024

- Segmented a client database of 8,000+ contacts by profession and net worth to prioritize high-value prospects, and audited 50+ hardware units for redeployment and secure data destruction

LEADERSHIP, PROJECTS & AWARDS

Babson Ultimate Entrepreneurship Challenge (UEC)

Wellesley, MA

CEO & IT Manager

Fall 2025

- Selected as CEO of an 8-person team in Babson's most rigorous entrepreneurship capstone under Professor Len Green, directing strategy, execution, and the final venture presentation

Case Competitions

- 2nd Place Internationally, Accuracy x Michelin Business Cup (2026): advanced from 762 teams to the four-team global final in Paris, leading market entry strategy and financial modeling
- 1st Place, PwC Case Competition: delivered strategic recommendations and financial analysis to PwC Partners

LSE Kabaddi & LSE Sikh Student Society

London, UK

Right Cover & Photographer | Lead Volunteer Organizer

September 2024 - June 2025

- Competed on the UK's #2-ranked Kabaddi team under England national players
- Organized bi-weekly Langar events for 400+ students and meal delivery to the local homeless

ADDITIONAL INFORMATION

Skills: Excel, PowerPoint, Bloomberg Terminal, FactSet, Capital IQ, Azalea Health (EHR/PM), Google Workspace Admin, Adobe Creative Cloud, Final Cut Pro

Interests: Real Estate Development, Photography, German Automobiles, Bhangra, Global Travel (40+ countries)

Languages: English (Native), Punjabi (Native), Hindi (Conversational)